

**EXECUTIVE SECRETARIAT**  
**ROUTING SLIP**

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Executive Registry

84-9065

**COALITION FOR  
INTERNATIONAL  
TRADE  
EQUITY**

September 17, 1984

William Casey  
Director  
Central Intelligence Agency  
Washington, D.C. 20505

Dear Mr. Casey:

The Coalition for International Trade Equity (CITE) was formed in January of 1983. One of CITE's primary objectives is to help develop a US public policy response to counteract the industrial targeting practices of other nations.

On September 12, 1984, CITE held an all-day conference on the trade policy dilemma facing the US. One of the speakers at the conference, Sam Gibbons, the chairman of the International Trade Subcommittee of the House Ways and Means Committee, mentioned the excellent industrial targeting reports compiled by your agency. Chairman Gibbons indicated that these classified reports were very illuminating and helpful to him and his Committee colleagues in shaping legislative proposals to respond to foreign industrial targeting practices.

The purpose of this letter is to request that you declassify these reports. We believe a "sanitized" version of these CIA reports on industrial targeting could be very helpful to us in trying to persuade the Congress, key Administration officials, and others of the urgent need to develop a response to this insidious practice.

From our vantage point, government interventions in the business process that distort international trade patterns are going to become worse over the next decade unless the US takes a leadership role to reverse the proliferation of such practices. Absent such a response, we believe irreparable harm could be done to the US manufacturing base with attendant adverse impact on the growth of our economy and on our national security. We are particularly concerned with the vulnerability of our high-tech industries.

I have taken the liberty of enclosing a set of recently published reports from the CITE Survey. The portfolio contains additional information about CITE as well as a listing of its member companies. I hope you will be have the opportunity to peruse this information.

Your consideration of this request is greatly appreciated.

Sincerely,



Richard M. Brennan  
President & Executive Director

RMB:mcn

DCI  
EXEC  
REG

# Reports from the **CITE SURVEY**

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**A Compendium: The Role of  
Governments in International Trade**



**COALITION FOR INTERNATIONAL TRADE EQUITY**